

From: Redacted by HELP Committee
Sent: Wednesday, September 19, 2007 5:07 PM
To: Redacted by HELP Committee; Mike Seiden <mike.seiden@apollogrp.edu>
Cc: Redacted by HELP Committee; Robert Collins <robert.collins@apollogrp.edu>
Subject: FW: Axia and WIU 2005 Cohort Default Rate Notification

Redacted by [REDACTED] and Mike, do you know if this same message has been passed on to the guardians of Axia in WIU. We can and are taking steps to minimize the WIU (classic) default elements, though our students don't, to my knowledge, have access to FAW.

Axia, on the other hand, represents the main cause of our dilemma and we don't control that operation. We don't have access to the students records, nor do we have the necessary staff to manage and control what was out-sourced to UPX to do on WIU's behalf.

Can you please confirm that someone responsible in Axia is taking the necessary steps to help WIU improve its score.

Many thanks. Redacted by HE [REDACTED]

Redacted by HELP Committee [REDACTED] Finance Director
Western International University
Redacted by HELP Committee [REDACTED]

From: Redacted by HELP Committ [REDACTED]
Sent: Wednesday, September 19, 2007 11:16 AM
To: Brian Mueller; Mike Seiden; Redacted by HELP Committee [REDACTED]
Cc: Robert Collins
Subject: 2005 Cohort Default Rate Notification for Western International University

Good afternoon,

The official cohort default rates have been published by the Department of Education for the FY 2005. The current rate for Western International University is **11.4%**. This represents an increase from the previous year of 5.6%.

The national average decreased from 5.1% FY 2004 to 4.6% FY 2005. The average cohort default rate for proprietary schools has decreased from 8.6% FY 2004 to 8.2% FY 2005.

We are enhancing our default aversion initiatives and collaborating with our trading partners, specifically guaranty agencies, to implement additional processes. Guaranty agencies are the state or nonprofit organizations that have agreements with the U.S. Secretary of Education to guarantee student loans. When a student defaults on a loan, it is the guaranty agency which purchases the loan from the lender. Western International University works closely with our guaranty agencies to leverage their default aversion programs. Some of these programs are early withdrawal counseling, grace period notification, loan summary notification letters sent to in school students, and student loan wellness programs to assist students as they leave school.

Because the cohort default rate is above 10%, Western International University will need to institute a 30 day delay on disbursements to its first-time, first-year undergraduate student loan borrowers effective for loans certified on or after 9/10/07.

Useful tools are available in the Financial Aid Web (FAW) for students and at <http://fawtraining/> for campuses. These tools can be found under the Financial Literacy link and include various informative self-service tools such as financial management, loan finders, and loan calculators.

For additional information on cohort default rates, please visit <http://www.ed.gov/offices/OSFAP/defaultmanagement/cdr.html> or www.ifap.ed.gov.

CONFIDENTIAL

AGI0048483