

**From:** Harry Dotson  
**Sent:** Tuesday, June 22, 2010 4:53 PM  
**To:** Redacted by HELP Committee  
**Subject:** FW: Recruitment at Unemployment and Welfare offices

FYI

Thanks

Harry

---

**From:** Campus President  
**Sent:** Tuesday, June 22, 2010 3:37 PM  
**To:** Harry Dotson; Campus President  
**Cc:** Connie Collin; Campus President  
**Subject:** RE: Recruitment at Unemployment and Welfare offices

I didn't know anything about welfare offices I knew she was doing this at the WIA offices. Will find out.

Campus President

Campus President  
Concorde Career Institute  
600 East Lamar Street, Suite 200  
Arlington, Texas 76011  
Redacted by HELP Committee

*Caution: This e-mail and any files transmitted with it are privileged and confidential information intended for the use of the addressee. The confidentiality and/or privilege in this e-mail is not waived, lost or destroyed if it has been transmitted to you in error. If you have received this e-mail in error you must (a) not disseminate, copy or take any action in reliance to it; (b) please notify Concorde Career Colleges, Inc. immediately by return e-mail to the sender; and (c) please delete the original e-mail. Any views or opinions presented in this email are solely those of the author and do not necessarily represent those of Concorde Career Colleges, Inc. or any of its subsidiaries or affiliates. The company accepts no liability for any damage caused by any virus transmitted by this email.*

---

**From:** Harry Dotson  
**Sent:** Tuesday, June 22, 2010 2:11 PM  
**To:** Campus President Campus President  
**Cc:** Connie Collin  
**Subject:** Recruitment at Unemployment and Welfare offices  
**Importance:** High

Please see below. As <sup>Redacted by HELP Co</sup> points out we cannot "recruit" at unemployment offices or welfare offices. If your folks are in fact visiting these offices you need to find out for sure what type of activities are being conducted.

Please check into this and let me know.

Thanks

Harry

---

**From:** Redacted by HELP Committee  
**Sent:** Tuesday, June 22, 2010 2:07 PM  
**To:** Harry Dotson  
**Cc:** Jim Thompson  
**Subject:** RE: Recruitment

<sup>Redacted by HELP Com</sup> in Arlington told me that she has been dropping off brochures at the welfare offices and wants permission to do some type of career fair there. She said she believes there are some training dollars available through the welfare

Confidential

CCC000105156

Concorde Career Colleges, Inc.  
Document 9, Page 1

department. Redacted by HELP Committee in KC also visits these offices as well as the unemployment offices.

**From:** Harry Dotson  
**Sent:** Tuesday, June 22, 2010 12:04 PM  
**To:** Director of New Programs  
**Cc:** Jim Thompson  
**Subject:** RE: Recruitment

By no means should it be done.

What is your understanding of what is actually happening at these agencies?

Thanks

Harry

**From:** Redacted by HELP Committee  
**Sent:** Tuesday, June 22, 2010 1:51 PM  
**To:** Harry Dotson  
**Cc:** Jim Thompson  
**Subject:** Recruitment

It has been brought to me attention that at least a couple of our Agency Business Developers conduct recruitment activities at welfare offices and unemployment offices. We have never done this in California and I told them there may be some type of company policy regarding this activity. I just checked the ACCSC Standards of Accreditation and it does state in Section IV A. 8 that "A school shall not permit its recruiters or other school personnel to recruit prospective students in or near welfare offices, unemployment lines..."

Is this a practice that should not be done at our schools?