

From: Campus President
Sent: Friday, September 05, 2008 12:43 PM
To: Human Resources Specialist
Cc: Connie Collin; Paul Gardner
Subject: RE: Concorde loans charging interest

Wonderful, will do. Thanks a million.

From: Human Resources Specialist
Sent: Friday, September 05, 2008 11:32 AM
To: Campus President
Cc: Connie Collin; Paul Gardner
Subject: Concorde loans charging interest

Campus President

We have been discussing the way that funding of Concorde loans for your students needs to be handled on a go forward basis and need some information from you. Please get us an estimate of the Title IV eligibility of your future stars for the rest of 2008 will have and the amount of non title IV funds that can be expected by individual fund sources for those students. (i.e Alternative loans, Agency funding, TN state Grant) In essence we are looking for a feel for how you plan to package the remaining starts this year.

Also, we have looked at the scenario for students that have additional Title IV fund eligibility that are required to make 10% student payments through Concorde loans. Effective immediately, please begin charging 0% interest on Concorde loans that are being required for students that have additional Title IV eligibility. Currently, we are charging 18% on these notes and if they are eligible for additional Title IV loans, they would be paying a significantly lower interest rate. Also, please compile a list of all 2008 starts that have Concorde loans and the additional amount of eligibility for Title IV loans they have that was not packaged due to requiring 10% to be paid by the student. We would like to go back and modify the promissory notes on these students to make them interest free also. I think this is one of the concerns that you had on one of our Cash Collection calls and should be remedied quickly.

Let me be clear that this only applies to students with no funding gap based on Title IV eligibility and agency funding. If a student has a gap after all Title IV eligibility, we should still be going through the alternative loan process. If the process is followed and an approval is not received, we may issue Concorde loans up to the amount of your budgeted monthly allocation at 18% interest, not 0% interest.

Please contact me with any questions you have.

Thanks,

Human Resources Specialist
Controller

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