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**From:** Them, Richard  
**Sent:** Saturday, May 24, 2008 3:53 PM  
**To:** Finuf, Danny  
**Subject:** Re: Tuition Increase

Hello

My point is that we do not need it in the agreement but that could be your practice

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Sent from my BlackBerry Wireless Handheld

----- Original Message -----  
From: Finuf, Danny  
To: Them, Richard  
Sent: Sat May 24 08:19:50 2008  
Subject: RE: Tuition Increase

I prefer not to. The problem is when we change the tuition on existing students if we do not provide them with this time it creates a back lash on the school and our potential for student drops is larger. They need to absorb the information and get over the initial emotional impact. This is why we have not had a major issue with students dropping with our increases (thus far).

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From: Them, Richard  
Sent: Friday, May 23, 2008 5:38 PM  
To: Finuf, Danny  
Subject: RE: Tuition Increase

Can we make sure the 90 day notice is not included in any new enrollment agreement printings?

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From: Finuf, Danny  
Sent: Friday, May 23, 2008 5:15 PM  
To: \_BMC PRES  
Cc: Redacted by HELP Committee  
Subject: Tuition Increase

Presidents,

As mentioned on the CoP call last week the annual increase information will be coming to you on Tuesday. Given the short notice please be prepared to do the following:

Have your thoughts prepared for the major accomplishments this past year (accreditation achievements, new equipment, new facility, expansion of facility, new programs, strong employment rates, etc) as well as your major plans for next year so that you can easily put them into the letter that I send to you.

Mailing preparation - Since these notification must be to the students house by June 3 (in keeping with the 90 notice prior to implementation date of Sept 2) it will be important that you are prepared to have these mailed by next Friday.

Thanks and have a terrific holiday weekend.

Danny