

Redacted by HELP

From: Redacted by HELP
Sent: Monday, December 14, 2009 10:35 AM
To: Dan Bachus
Cc: Chris Linderson; Director of Financial Aid
Subject: 2009 Default Rate Forecaster
Attachments: 2 YR CDR Projection 20091205.xls

Dan,

I have attached an updated Default Rate Forecaster for the current 2009 Cohort. Guarantors and Lenders are required to provide updated data to schools by the 5th of every month; therefore, you should expect an up-to-date forecaster within five business days after the 5th. The report will reflect previous month's data based on the efforts of the Guarantor, Lender, and Grand Canyon University. I started making phone calls, mailing letters, and transmitting emails earlier this month; therefore, those efforts will be reflected on the January Default Rate Forecaster in an additional section that I will add to the report.

Most of the descriptions on the left of the report are self-explanatory; however, the two most important lines are 12 and 15. Line 12 represents the amount of delinquent borrowers that Redacted (new Default Aversion Specialist) and I will be working to avert through direct phone calls, letters, and emails. These numbers include all stages of delinquency starting at day 31 and above. Line 15 is **our actual cohort default rate as of 12/5/2009** based on the number of defaults that have already occurred on line 11.

Line 17 measures the worse case scenario if all the current delinquencies default before the 2009 - 2 Year Cohort repayment window ends (09/30/10). Our overall goal is to lower the number of delinquencies and avoid increasing the number of defaults; ultimately lowering the projected rates in line 16 and 17.

Please let me know if you have any questions regarding the Default Rate Forecaster or efforts that we are taking in the Default Management Office.

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Grand Canyon University
Financial Aid *Customer Service Manager*
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