

Redacted by HELP

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**From:** Redacted by HELP  
**Sent:** Thursday, June 17, 2010 10:51 AM  
**To:** Dan Bachus  
**Cc:** Director of Financial Aid; Financial Aid Manager; ; Christine Linderson  
**Subject:** June 2010 CDR Projections  
**Attachments:** 2009 CDR Projections 20100605.xls; 2009 Perkins CDR Projections 20100605.xls

Dan,

The Default Aversion Team starting calling delinquent Perkins borrowers a few weeks ago to supplement the efforts of the servicer <sup>Redacted by HF</sup> and collection agencies. I am tracking those efforts similar to the DL and FFELP Loans. Attached are two CDR projections for Perkins and Stafford Loans. Let me know if you have any questions.

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HELP **Grand Canyon University**  
Financial Aid *Customer Service Manager*  
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**Grand Canyon University Default Aversion Efforts**

**FFELP & Direct Loans**

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Year to	
	2009	2009	2009	2010	2010	2010	2010	2010	2010	2010	2010	2010	Date	
Phone Calls	Redacted by HELP Committee												7593	
Phone Calls Transferred to Guarantors														
Emails Transmitted														
Skip Tracing														
Grace Letters - Initial														
Grace Letters - 90 Days														
Delinquency Letters - 31 to 59 Days														
Delinquency Letters - 60 to 119 Days														
Delinquency Letters - 120 to 179 Days														
Delinquency Letters - 180+ Days														
Borrowers Responded to Delinquency Letters														
Defaults Averted														412
Students Transferred to Re-Entry Team														