

From: Stephen Buchenot <R -- Redacted by HELP >
Sent: Friday, June 4, 2010 7:05 PM (GMT)
To: R -- Redacted by HELP Committee

Subject: FW: Grand Prairie Investigation
Attach: Investigation.docx; Grand Prairie interviews.doc

I'm concerned. If this is our method of conducting an investigation, we have a big liability.

Steve Buchenot

Sr. Group Vice President of Operations
Lincoln Educational Services
200 Executive Dr. Suite 300
West Orange, NJ 07052
R -- Redacted by HELP Committee

From: R: Exec 1
Sent: Friday, June 04, 2010 2:47 PM
To: Stephen Buchenot
Subject: FW: Grand Prairie Investigation

Steve,

Per my vm, here are the write-ups.

Please let me know when you have availability on Monday to go over them.

Thank you,
R: Exec 1

From: R: CS Dir.
Sent: Friday, June 04, 2010 11:15 AM
To: R: Exec 1
Subject: Grand Prairie Investigation

Good morning R: Exec 1

Please find the attached write-up regarding the Grand Prairie investigation. Please let me know if there is any additional information needed on your behalf. I would like to send this information out to the Campus Executive Director, Group President and Vice President upon your review.

Thank you,

R: Redacted Signature of Career
Services Director

National Director of Career Services
Lincoln Educational Services
R -- Redacted by HELP Committee

LINC0088022

On Wednesday, April 21 2010 I received a call from **R: Staff 1**, Career Services Director, Grand Prairie Campus, regarding a meeting she had with a graduate/employer – **R: Emp1**. **R: Staff 1**'s stated that during this meeting, **R: Emp1** insinuated he had made arrangements with the campuses previous Career Services Director, **R: Staff2**, to verify employment of graduates "placed" with his company, although the graduates were never employed by **R: Emp1** or his company, in return for gas cards or cash. At that time, **R: Staff 1** informed **R: Emp1** that was not the way she worked and in order for them to work together, **R: Emp1** would have to hire graduates and pay them.

Upon receiving this information, **R: Staff 1** and I pulled the employer – **R: Emp1** to access any placements associated to this employer. Upon reviewing the employer information in CampusVue for **R: Emp1**, it was noted that 6 2008 graduates were in fact "placed" with **R: Emp1**... For all 6, listed below, their Job start date was: 2/16/2009 and the Date/Placed confirmed was: 2/27/2010. The graduates, all Auto/Diesel 2008 graduates, associated to this employer and placements are:

R: Grad1

R: Grad2

R: Grad3

R: Grad4

R: Grad5

R: Grad6

Upon confirming that graduates had been "placed" with **R: Emp1**, it was decided to call the graduates to confirm/verify employment with **R: Emp1**. I started by calling the graduates, from their numbers listed in CampusVue. Initial calls led to me speaking directly **R: Grad2**. Mr. **Grad2** stated that he has not worked in the field since he graduated. I specifically asked him if he had ever worked for **R: Emp1**, and Mr. **Grad2** replied, "I have never heard of **R: Emp1**." I told Mr. **Grad2** that the Career Services has received Auto/Diesel job opportunities and would like to see him out working in the field. For the other 5 graduates, I was able to leave messages for 4. 1 graduate did not have any working number in CampusVue. From the initial calls, I received a call back from **R: Grad3**. I asked **R: Grad3** the same question as **R: Grad2**, "Have you ever worked for **R: Emp1**?" **R: Grad3** reply was consistent with **R: Grad2** response, "I have never worked for **R: Emp1**."

I also performed Work Number verifications for the 6 graduates listed above. The Work Number verifications did not confirm employment with **R: Emp1** for the 6 graduates. In another attempt to confirm and verify employment with Robert Burns, I requested that all 2008 graduates be run through the corporate skip trace system. The skip trace also did not confirm employment for Robert Burns. Both attempts, The Work Number and the skip trace did not include **R: Emp1** as an employer.

At that point, I conducted a 2nd round of phone calls to those graduates listed above that I had not heard back from. Additionally, I requested additional numbers from their Financial Aid files from **R: Staff 1**. After I received the phone numbers from **R: Staff 1** I performed an additional round of phone calls. From this round of phone calls, I was able to speak with **R: Grad5**. I asked **R: Grad5** the same question I asked **R: Grad2** and **R: Grad3**, "Have you ever worked for Robert Burns?" **R: Grad5** had the same response as **R: Grad2** and **R: Grad3**, "I have never heard of **R: Emp1**."

LINC0088023

Based off the responses from these 3 graduates, it was determined that all 6 placements associated to **R: Emp1** were falsified. The decision was to then review all the placement information for these 6 graduates and determine who the Career Services Rep. The Career Services identified in CampusVue as entering this placement information was **R: Staff3**

Also during this time, the entire 2008 graduate placement cohort was pulled from CampusVue and sorted by employers that hired multiple graduates and by Date/Placed confirmed. When this completed, it was noticed on 2/27/2009, 4 Collision Repair and Refinishing graduates were all employed by the same employer on the same day. The employer in question is **R: Corp1**. The situation with **R --** is that the supervisor listed in the placement information, **R: Staff4** was an instructor at the time the placement was entered. Additionally, all 4 placements were entered by **R: Staff5**.

The process for this group of 4 graduates:

R: Grad7

R: Grad8

R: Grad9

R: Grad10

I placed initial call to all 4 graduates placed with Gasworks. Upon initial calls, I was not able to speak with the graduates. I then ran all 4 graduates through The Work Number for employment information and did not get any employment information pertaining to Gasworks. Also, I reviewed the skip trace information for these 4 graduates. The skip trace did not produce any employment information for Gasworks.

I again requested additional phone information from the campus. Upon receiving updated phone information, I placed a 2nd round of phone calls. During these phone calls, I spoke with **R: Grad9** who stated that he has been working for **R: Corp2** since the campus set him up on the interview. I asked him if he ever worked for **R: Corp1** and he stated no, he actually never heard of them.

R: Staff6 reached out to all graduates in question via social media fronts - facebook and received information back from **R: Grad10** that he is working for a fast food chain and not working in the field. Upon review of his work number and ship trace results, he has held this position since graduation.

During a recent visit to the campus, all Lincoln employees associated to this investigation were questioned by myself and **R: Staff7**. See attached notes.

For these graduates in question, they have received assistance from the Career Services Reps post employment being entered into CampusVue – they have been contacted for job leads, their resumes have been submitted for available positions, even though they were “placed” in employment status.

At this time, based off the information obtained during this investigation – information documented in CampusVue and personal interviews, it is believed that the Career Services Representatives in question had knowledge that these placements were not true and legitimate placements. They chose to enter this information rather than perform due diligence and confirm these placements.

It is recommended that these employees face disciplinary action up to termination for their involvement in falsify graduate placement information.

LINC0088024