

From: Ron Shape </O=NATIONAL/OU=MAIL/CN=RECIPIENTS/CN=RSHAPE>
To: Redacted by HELP Committee
Redacted by HELP Committee
Redacted by HELP Committee
Redacted by HELP Com

CC: Redacted by HELP Committee
Redacted by HELP Committee
Subject: Mid Year Adjustments
Sent: Wed 3 Oct 2007 19:33:07

To All,

As all of you are aware, the university (as a system) was not successful in achieving its summer quarter profit expectations. As a result, the following mid year changes are being proposed.

1. A change in billing methodology from "seat" campus to "home" campus effective winter quarter 2007-08. This change would include what tuition rate is billed as well as how technology fees are recognized. In essence, the tuition revenue and technology fee revenue will be recognized by the students "home campus" regardless of where he/she is taking the course (the seat campus). This change will be reflective for students taking online courses as well as for students taking courses between campuses within a region. Again, the revenue will be billed and recognized at the student's home campus.
2. A mid year tuition increase to be effective spring quarter 2008. Attached are the recommended tuition increases.

Please review the impact of these changes as they relate to your campus and/or region, and provide me with input accordingly. I will need your feedback by Thursday evening.

Thanks,

Dr. Ronald Shape

COO/CFO

National American University

5301 S. Hwy 16, Suite 200

Rapid City, SD 57701

Office: Redacted by HELP Committee

Fax: Redacted by HELP Committee

Email: Redacted by HELP@national.edu