

From: ^{Redacted by HELP Committee} <^{Redacted by HELP Cc} @national.edu>
To: ^{Redacted by HELP Committi} <^{Redacted by} @national.edu>, ^{Redacted by HELP Committe} Michaelle Holland
<mholland@national.edu>, <^{Redacted by HEI} @national.edu>
Subject: RE:
Sent: Wed 17 Dec 2008 22:10:15

Sounds good!

Redacted by HELP Committee

Campus Director

Zona Rosa Campus

^{Redacted by HELP Committee}
From:
Sent: Wednesday, December 17, 2008 12:03 PM
To: Michaelle Holland; ^{Redacted by HELP Committee} ; ^{Redacted by HELP Committee}
Subject: RE:

OK

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Vice President

National American University

10310 Mastin

Overland Park, KS 66212

Redacted by HELP Committee

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fax

The father of success is work-the mother of achievement is ambition.

From: Michaelle Holland

Sent: Wednesday, December 17, 2008 12:02 PM

To: Redacted by HELP Committee

Subject: Re:

I will submit 285 and see if we get any push back!

From:

Redacted by HELP Committee

To: Redacted by HELP Committee Michaelle Holland

Sent: Wed Dec 17 10:48:03 2008

Subject: RE:

Team,

What is our consensus at the point \$285 or \$290? I think that the application fee should be increased from \$25.00 to \$50.00.

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Vice President

National American University

10310 Mastin

Overland Park, KS 66212

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fax

The father of success is work-the mother of achievement is ambition.

From:

Redacted by HELP Committee

Sent: Wednesday, December 17, 2008 11:20 AM

To: Redacted by HELP Committee
Michaëlle Holland

Subject: RE:

My biggest concern is getting the students funding to cover the costs - if that can be done at \$290 per credit - I'm game... Increasing my revenue by 40,000 a quarter would be nice as long as I don't have to turn around and write it off as bad debt later...

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Campus Vice President

National American University

Independence Campus

Redacted by HELP Committee
Direct line

Redacted by HELP Committee
Fax

Redacted by HELP Committee
From:

Sent: Wednesday, December 17, 2008 11:06 AM

To: Redacted by HELP Committee Michaelle Holland

Subject: RE:

My thoughts,

I like Tunya's point about the 4.5 credits, and FA will always be a struggle! I know Trina does a nice job of sending them back asking for more to be covered, basically turns out to be negotiations for the students.

I know on average of 9 credits a student we are looking at less than \$100 increase per student. If we add \$100 to a student's bottom line and multiply it by our campus population, it can add up.

I am going to be wishy/washy, but \$285 sounds great for the way the economy has gone, but we are not immune to rising costs either, we saw that first hand with getting raises for our staffs, capital expenditure, etc.

\$290 doesn't freak me out, and with rising costs all around us, I am game for whatever direction we go!

Thanks!

Redacted by HELP Committee

Campus Director

Zona Rosa Campus

From:

Redacted by HELP Committee

Sent: Wednesday, December 17, 2008 10:30 AM

To:

Redacted by HELP Committee Michaëlle Holland; Redacted by HELP Committee

Subject: RE:

My concern would be how does this affect the student with their f/a packaging. We at Independence have so many issues with central refusing to package the student for all of their direct costs that I am afraid the higher we go the more of a problem this is going to become. This is really going to impact our bad debt in the upcoming months if they continue to do this so where we may get more up front - we may have to lose it on the back end as bad debt. Thoughts?

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Campus Vice President

National American University

Independence Campus

Redacted by HELP Committee Direct line

Redacted by HELP Committee Fax

Redacted by HELP Committee
From:

Sent: Wednesday, December 17, 2008 10:27 AM

To: Michaelle Holland; Redacted by HELP Committee

Subject: RE:

Team,

With the recent change from 4 to 4.5 credit hours, I really believe that the \$285 is a decent increase. These are just my thoughts; I will go along with the majority.

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Vice President

National American University

10310 Mastin

Overland Park, KS 66212

Redacted by HELP Committee

Redacted by HELP Committee fax

The father of success is work-the mother of achievement is ambition.

From: Michaelle Holland

Sent: Wednesday, December 17, 2008 10:23 AM

To: Redacted by HELP Committee

Subject:

Good Morning,

Thanks for your recommendation on tuition for next year. Currently moving from 280 to 285 equals 1.7%. If we went to 290 it would equal 3.5%. What are your thoughts on a higher increase?

M