

From: Redacted by HELP Committee · Redacted by HELP Committee  
To: Ron Snape  
Subject: RE: Mid Year Adjustments  
Sent: Thu 4 Oct 2007 17:00:30

Ron, thanks for not suggesting an increase for RCC. A satisfied customer is one who perceives he/she receives value for dollars spent and our market has some issues with our rates—especially those in the IM courses. A mid year increase for RCC would have cost us more than it would have gained.

I'll get back to you later today on the billing methodology suggestion.

Cheers,

Redacted by HELI

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From: Ron Shape

Sent: Wednesday, October 03, 2007 1:33 PM

To: Redacted by HELP Committee  
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cc: Redacted by HELP Committee  
Redacted by HELP Committee

Subject: Mid Year Adjustments

To All,

As all of you are aware, the university (as a system) was not successful in achieving its summer quarter profit expectations. As a result, the following mid year changes are being proposed.

1. A change in billing methodology from "seat" campus to "home" campus

effective winter quarter 2007-08. This change would include what tuition rate is billed as well as how technology fees are recognized. In essence, the tuition revenue and technology fee revenue will be recognized by the students "home campus" regardless of where he/she is taking the course (the seat campus). This change will be reflective for students taking online courses as well as for students taking courses between campuses within a region. Again, the revenue will be billed and recognized at the student's home campus.

2. A mid year tuition increase to be effective spring quarter 2008. Attached are the recommended tuition increases.

Please review the impact of these changes as they relate to your campus and/or region, and provide me with input accordingly. I will need your feedback by Thursday evening.

Thanks,

Dr. Ronald Shape

COO/CFO

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