Excerpts, selected by the HELP Committee, from a larger document produced by the company



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RAS00003172

Pricing Structure

- All campuses moved to per credit pricing structure, except MN which was already on credit structure
- Students in IL, WI, FL, and ND with start dates prior to 10/06/2008 had option to switch to per credit pricing or remain on per course structure
- New starts will follow North Dakota model where price increases occur every January

Price Increases

Created two tuition prices – IL, WI, FL, and ND are all on same rate;
 MN on different rate



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RAS00003173

•	In FL, IL, WI, and ND continuing students on per course prici	
	model had 8% tuition increase	

- MN saw 7% tuition increase
- New students on the per credit pricing structure saw increases:
 - FL had 13% average increase in program price
 - IL-WI had 8% average increase in program price
 - MN had 7% average increase in program price
 - ND had 23% average increase in program price



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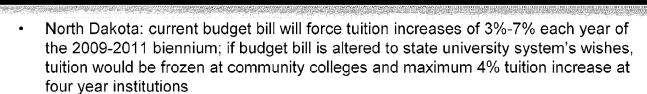
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RAS00003174

Redacted by HELP Committee • ALL students will move to per credit pricing structure • Price increase ~4% for each region • CC will move to flat \$295 to offset new exams; ~5% increase • Continue to offer \$300 scholarship for 9-12 credits, \$500 for 12+ credits

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RAS00003175



- Florida: 8% tuition increase; there is current legislation that is gaining traction which will allow all state institutions to request their own annual tuition increases of up to 15%
- Illinois: ~5%
- Minnesota: 4%-5%; governor wants 10% increase
- Wisconsin: 3%-5% over next three years; families with incomes less than \$60,000 are shielded from hike due to \$38MM boost in state funding for financial aid
- "Nationwide, most public colleges are expected to raise tuition between 4% and 9%"
 American Association of State Colleges and Universities



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